



SOMOS Educação | ER 3Q17

São Paulo, November 10th, 2017 – SOMOS Educação S.A. (BM&FBOVESPA: SEDU3) announces its results for the third quarter of 2017 (“3Q17”) and for the nine months of 2017 (“9M17”). The comments herein refer to the consolidated results and comparisons are with the same period in 2016, as indicated.

Consolidated Key Indicators

| (R\$ mm) | Quarter | | Change (%) | Accumulated | | Change (%) |
|--|--------------|--------------|----------------|----------------|----------------|---------------|
| | 3Q17 | 3Q16 | 3Q17/3Q16 | 9M17 | 9M16 | 9M17/9M16 |
| Net Revenues | 381,9 | 316,9 | 20,5% | 1.123,6 | 1.086,6 | 3,4% |
| Adjusted Gross Profit ⁽¹⁾ | 209,5 | 189,9 | 10,3% | 684,2 | 685,8 | -0,2% |
| <i>Gross Margin (%)</i> | <i>55%</i> | <i>60%</i> | <i>-5 p.p</i> | <i>61%</i> | <i>63%</i> | <i>-2 p.p</i> |
| Adjusted EBITDA II ⁽²⁾ | 72,7 | 48,2 | 51,1% | 334,4 | 245,2 | 36,4% |
| <i>EBITDA Margin (%)</i> | <i>19%</i> | <i>15%</i> | <i>4 p.p</i> | <i>30%</i> | <i>23%</i> | <i>7 p.p</i> |
| Adjusted Net Income (Loss) ⁽³⁾ | (4,0) | 8,5 | -147,7% | 94,7 | 44,6 | 112,4% |
| <i>Operating Cash Flow</i> | | | | 148,6 | 316,5 | -53,0% |
| <i>Net Debt</i> | | | | 1.268,3 | 1.335,9 | -5,1% |

(1) Adjusted Gross Profit: gross profit was adjusted by adding up R\$8.7 million of amortization costs from acquisitions goodwill in 3Q17 (vs. R\$73.6 million in 3Q16) and R\$61.7 million in 9M17 (vs. R\$73.6 million in 9M16).

(2) Adjusted EBITDA II: EBITDA was adjusted by subtracting R\$6.3 million of non-recurring items in 3Q17 (vs. R\$7.6 million in 3Q16) and by adding up R\$1.7 million in 9M17 (vs. R\$23.3 million in 9M16).

(3) Adjusted Net Income (Loss): net income was adjusted by adding up R\$23.0 million of amortization costs and expenses from acquisitions goodwill in 3Q17 (vs. R\$102.9 million in 3Q16) and by subtracting R\$6.3 million of non-recurring items in 3Q17 (vs. R\$7.6 million in 3Q16); R\$104.6 million of amortization costs and expenses from acquisitions goodwill in 9M17 (vs. R\$117.3 million in 9M16) and R\$1.7 million of non-recurring items in 9M17 (vs. R\$23.3 million in 9M16).

Highlights

Financial Results

- **Net Revenues** of R\$381.9 million in 3Q17 (+20.5%) and R\$1,123.6 million in 9M17 (+3.4%).
- **Adj. Gross Profit** of R\$209.5 million in 3Q17 (+10.3%) and R\$684.2 million in 9M17 (-0.2%).
- **Adj. EBITDA II** of R\$72.7 million in 3Q17 (+51.1%) and R\$334.4 million in 9M17 (+36.4%).
- **Adjusted Net Income** of -R\$4.0 million in 3Q17 and R\$94.7 million in 9M17 (+112.4%).
- **Net Debt** as of September 2017 of R\$1,268.3 million (-5.1%).
- We have concluded our first **Public Issuance of Debentures** in the total amount of **R\$800 million**.

Operational Results

- In **K12 Educational Solutions**, we have reached in the 3Q17 a total of 995 thousand students under long-term contracts.
- In **Proprietary Schools**, we have concluded the operational and IT integration of Colégio Integrado, in Goiânia, and we have started the integration process of pH schools, in Rio de Janeiro, as well as our enrollment campaign for 2018.

MESSAGE FROM THE MANAGEMENT

In the nine months of 2017, SOMOS Educação posted an Adjusted EBITDA of R\$334.4 million, which represents a 36.4% growth over the same period in 2016. The increase in EBITDA was followed by a margin expansion of 7 p.p., which reached 30% in the 9M17. The accumulated result, until September 2017, was positively impacted by the advanced schedule of PNLD18 repurchase, in addition to Company's focus on reducing operational expenses and the integration initiatives and synergies from operations, which lead to the EBITDA margin growth.

In the third quarter of 2017, we have concluded our first public issuance of debentures. The transaction was settled on August 15th, with a total amount of R\$800 million, split in two series: (i) the first one in the amount of R\$600 million, with amortization in 3 years, at a cost of CDI + 0.90%, and (ii) the second one in the amount of R\$200 million, with amortization in 5 years, at a cost of CDI + 1.70%. This debt reprofile has allowed us to increase our debt duration at a lower cost.

In Proprietary Schools, we pursued with the integration process of our network. In the 9M17, we have concluded the integration process of Motivo, Maxi/ECSA, and Integrado. We have started the IT integration process of pH schools, in Rio de Janeiro. In the 3Q17, we started the schools' enrollment campaign for 2018.

ANALYSIS OF FINANCIAL PERFORMANCE

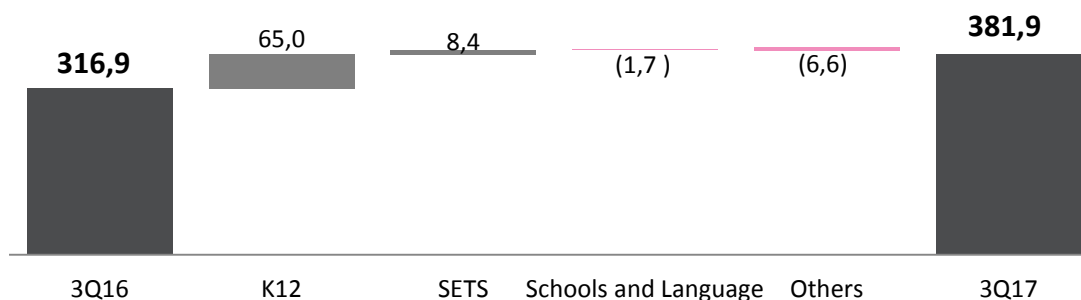
Net Revenues

In the 9M17, net revenues increased by 3.4% compared to 9M16, leading to R\$1,123.6 million in the period. The K12 Educational Solutions segment posted a 5.0% growth in net revenues in the 9M17 vs. 9M16. This increase was mainly due to the advanced schedule from the PNLD18 repurchase (Elementary and Middle School segments) in comparison to last year. The effect was not even better due to the distribution of revenues from the 16/17 commercial cycle of the private market, where we had a higher concentration of revenues in the 2nd half of 2016, as we have already explained in the previous earnings release.

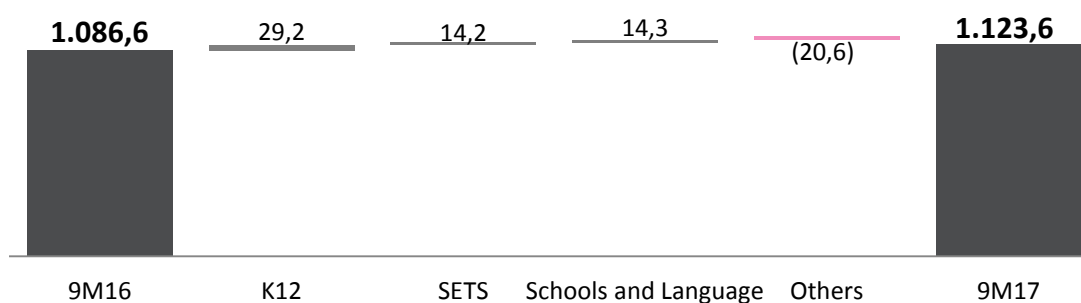
In the Proprietary Schools & Language segment, the growth of 4% in net revenues in the 9M17 was mainly due to the ramp-up of the new units that were acquired / opened in 2016, in accordance with our expansion plan.

In the Technical and Higher Education Solutions (SETS) segment, we had a 13% increase in net revenues in the 9M17, due to higher revenues from our prep courses to civil service job openings, which basically offset the negative effects from the introduction of consignment sales of Higher Education content.

Revenues Growth - 3Q17 vs. 3Q16 (R\$ mm)



Revenues Growth - 9M17 vs. 9M16 (R\$ mm)

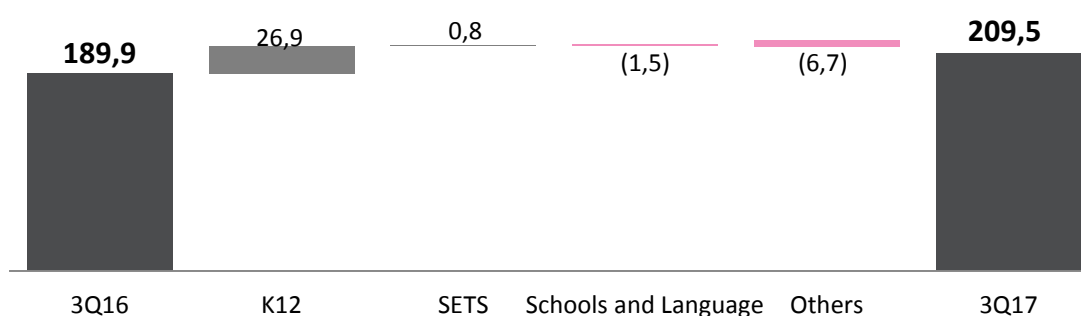


Adjusted Gross Profit

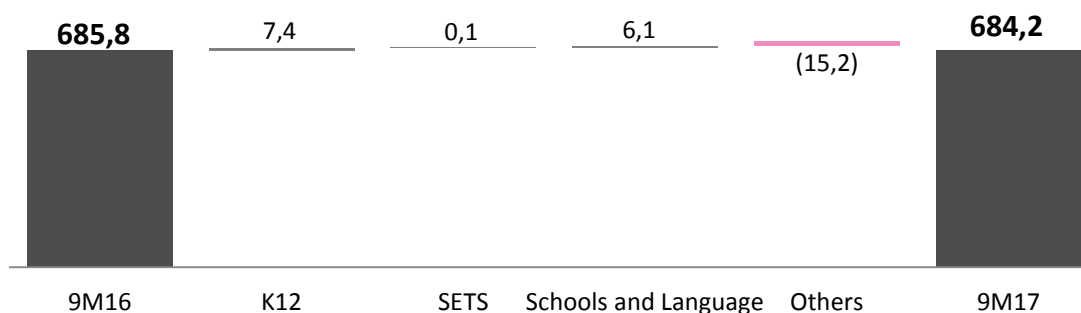
In the nine months of 2017, the adjusted gross profit totaled R\$684.2 million, in line with 9M16. The consolidated gross margin reduced 2 p.p.. This change was concentrated in the SETS business unit and was mainly related to the temporary negative effect of the introduction of consignment sales in 2017.

The adjusted gross profit totaled R\$209.5 million in 3Q17, an increase of 10.3% over 3Q16.

Adjusted Gross Profit - 3Q17 vs. 3Q16 (R\$ mm)



Adjusted Gross Profit - 9M17 vs. 9M16 (R\$ mm)



SG&A – Selling, General and Administrative Expenses

In the 9M17, SG&A totaled R\$470.0 million (which represents 42% of net revenues), compared to R\$570.9 million (which represented 53% of net revenues) in the 9M16. This reduction is mainly related to (i) the continuous process of integration and efficiency gains; and (ii) the postponement of some expenses, specially commercial and marketing expenses, which, in 2016, occurred in the 3Q and, in 2017, might occur in the 4Q.

In the 3Q17, SG&A totaled R\$168.3 million, compared to R\$183.5 million in the 3Q16, presenting a 8% reduction.

EBITDA

Adjusted EBITDA II totaled R\$72.7 million in 3Q17, compared to R\$48.2 million in 3Q16. In the 9M17, Adjusted EBITDA II totaled R\$334.4 million, compared to R\$245.2 million in 9M16, which represents a 36.4% growth. The EBITDA margin increased 7 p.p. in the period, from 23% in the 9M16 to 30% in the 9M17.

Financial Result

In the third quarter of 2017, we recognized net financial expenses of R\$74.0 million, compared to R\$83.6 million in 3Q16. In the 9M17 the net financial expenses totaled R\$183.5 million, representing a 2% decrease over the same period in 2016. This reduction was mainly due to the reduction of the SELIC – basic interest rate, the main reference for our borrowing cost.

| (R\$ mm) | 3Q17 | 3Q16 | 9M17 | 9M16 |
|--------------------------|---------------|---------------|----------------|----------------|
| Financial Results | (61,3) | (61,0) | (183,5) | (187,6) |
| Financial Income | 12,7 | 22,6 | 47,3 | 67,1 |
| Financial Expense | (74,0) | (83,6) | (230,8) | (254,7) |

Investments

Operational investments in the nine months of 2017 totaled R\$139.1 million, broken down as follows: (i) R\$58.6 million in production and content development for Learning Systems and Publishers, and (ii) R\$80.5 million for acquisitions of fixed and intangible assets, including maintenance CAPEX for schools, investments in digital platform and systemic and operational integration processes. Total CAPEX in 9M17 was 18% higher than the R\$117.4 million in 9M16.

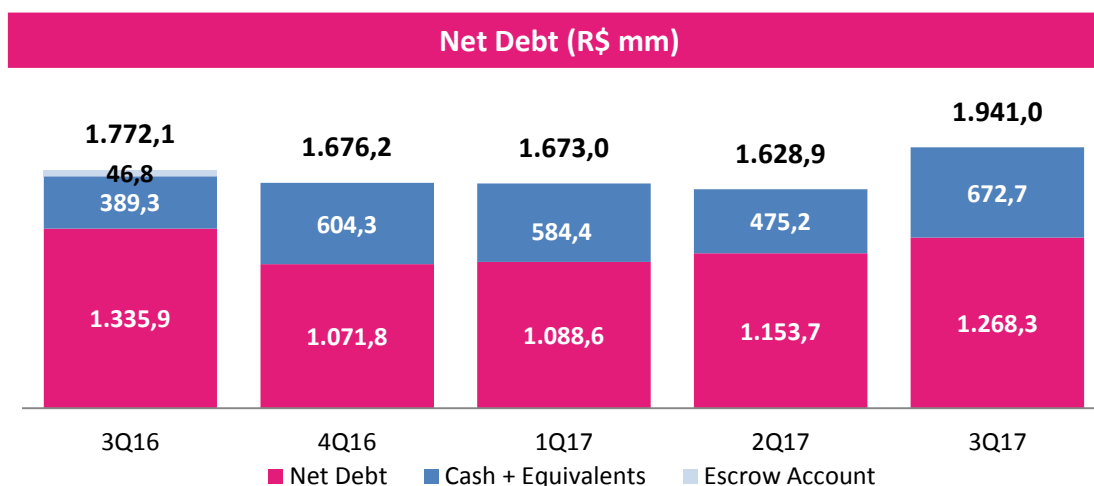
In the 3Q17, total CAPEX totaled R\$48.8 million, 20% growth over R\$40.7 million in 3Q16.

Operating Cash Generation

Operating cash generation in the nine months of 2017 was R\$148.6 million compared to R\$316.5 million in 9M16. In the 9M16, we have received the late payments related to the PNLD cycle of 2015 which totaled R\$153.8 million. As there was not any delinquency at the PNLD cycle of 2016, all the payments were done within the fiscal year.

Capital Structure

In September 2017, SOMOS Educação's consolidated net debt of R\$1,268.3 million consisted of R\$1,941.0 million gross debt and R\$672.7 million cash and cash equivalents. Total gross debt consists of R\$1,899.9 million financial debt and R\$41.0 million in debt with the sellers of the acquired companies. Of the total debt, 74% corresponds to long-term liabilities (vs. 45% in June 2017). This increase in debt duration is a result of our recent public issuance of debentures, settled in the 3Q17, which was previously explained.



APPENDIX I

OPERATIONAL DATA

| Number of Students ('000) | 3Q17 | 3Q16 | % change |
|---|------|------|----------|
| K12 Educational Solutions | | | |
| Long-term Contracts (Learning Systems and Partnership Agreements) | 883 | 872 | 1% |
| "O Líder em Mim" (OLEM) | 112 | 120 | -7% |
| Proprietary Schools | | | |
| Total Students of Prop. Schools (does not include Prep. Courses) | 19,4 | 19,8 | -2% |
| Language | | | |
| Red Balloon | 25,2 | 22,3 | 13% |

| Number of Schools | 3Q17 | 3Q16 | % change |
|---|-------|-------|----------|
| K12 Educational Solutions | | | |
| Partner Schools (Learning Systems and Partnership Agreements) | 2.779 | 2.630 | 6% |
| Proprietary Schools | | | |
| Total Proprietary Schools (does not include Prep. Courses) | 28 | 28 | 0% |
| Language | | | |
| Red Balloon | 120 | 105 | 14% |

APPENDIX II

INCOME STATEMENT BY BUSINESS UNIT

QUARTER

| By Business Unit - R\$ mm 3Q17 Results | K12 | SETS | Schools and Language | Others | Consolidated |
|--|--------------|--------------|-------------------------|--------------|--------------|
| Net Revenue | 219,6 | 41,5 | 126,3 | (5,5) | 381,9 |
| (-) Cost of Goods Sold (COGS) | (93,2) | (21,9) | (70,5) | 4,5 | (181,1) |
| (=) Gross Profit | 126,3 | 19,6 | 55,9 | (1,0) | 200,8 |
| <i>Gross Margin (%)</i> | <i>58%</i> | <i>47%</i> | <i>44%</i> | <i>18%</i> | <i>53%</i> |
| (-) Selling, General and Administrative Expenses | (101,6) | (25,5) | (41,2) | 0,0 | (168,3) |
| (=) Operating Income (Loss) | 24,7 | (5,9) | 14,7 | (1,0) | 32,5 |
| (+) Depreciation and Amortization | 16,6 | 12,7 | 5,1 | (0,1) | 34,4 |
| (+) Amortization of Publishing Investment | 6,3 | 5,8 | 0,0 | 0,0 | 12,1 |
| (=) Adjusted EBITDA I | 47,7 | 12,6 | 19,9 | (1,0) | 79,1 |
| (+) Non-recurring expenses | 1,5 | 0,0 | 0,2 | (8,0) | (6,3) |
| (+) Stock-based compensation plan | 0,0 | 0,0 | 0,0 | 0,0 | 0,0 |
| (=) Adjusted EBITDA II (recurring) | 49,1 | 12,6 | 20,1 | (9,0) | 72,7 |
| <i>EBITDA Margin (%)</i> | <i>22%</i> | <i>30%</i> | <i>16%</i> | <i>165%</i> | <i>19%</i> |

| By Business Unit - R\$ mm 3Q16 Results | K12 | SETS | Schools and Language | Others | Consolidated |
|--|---------------|---------------|-------------------------|--------------|---------------|
| Net Revenue | 154,6 | 33,1 | 128,0 | 1,2 | 316,9 |
| (-) Cost of Goods Sold (COGS) | (104,9) | (29,6) | (70,6) | 4,5 | (200,6) |
| (=) Gross Profit | 49,7 | 3,5 | 57,4 | 5,7 | 116,3 |
| <i>Gross Margin (%)</i> | <i>32%</i> | <i>11%</i> | <i>45%</i> | <i>493%</i> | <i>37%</i> |
| (-) Selling, General and Administrative Expenses | (121,7) | (22,8) | (41,2) | 2,2 | (183,5) |
| (=) Operating Income (Loss) | (71,9) | (19,3) | 16,1 | 7,9 | (67,3) |
| (+) Depreciation and Amortization | 81,8 | 23,2 | 3,0 | 5,6 | 113,6 |
| (+) Amortization of Publishing Investment | 5,5 | 3,9 | 0,0 | 0,0 | 9,4 |
| (=) Adjusted EBITDA I | 15,4 | 7,8 | 19,2 | 13,5 | 55,8 |
| (+) Non-recurring expenses | 5,7 | 1,2 | 0,2 | (14,7) | (7,6) |
| (+) Stock-based compensation plan | 0,0 | 0,0 | 0,0 | 0,0 | 0,0 |
| (=) Adjusted EBITDA II (recurring) | 21,0 | 9,0 | 19,3 | (1,2) | 48,2 |
| <i>EBITDA Margin (%)</i> | <i>14%</i> | <i>27%</i> | <i>15%</i> | <i>-102%</i> | <i>15%</i> |

APPENDIX II (cont.)

INCOME STATEMENT BY BUSINESS UNIT

NINE MONTHS

| By Business Unit - R\$ mm 9M17 Results | K12 | SETS | Schools and Language | Others | Consolidated |
|--|--------------|---------------|-------------------------|---------------|----------------|
| Net Revenue | 627,3 | 121,0 | 387,5 | (12,2) | 1.123,6 |
| (-) Cost of Goods Sold (COGS) | (216,1) | (83,6) | (212,0) | 10,5 | (501,2) |
| (=) Gross Profit | 411,2 | 37,4 | 175,5 | (1,7) | 622,4 |
| <i>Gross Margin (%)</i> | 66% | 31% | 45% | 14% | 55% |
| (-) Selling, General and Administrative Expenses | (271,1) | (75,5) | (114,9) | (8,6) | (470,0) |
| (=) Operating Income (Loss) | 140,1 | (38,1) | 60,6 | (10,2) | 152,4 |
| (+) Depreciation and Amortization | 70,9 | 52,1 | 15,2 | 0,0 | 138,2 |
| (+) Amortization of Publishing Investment | 22,4 | 19,7 | 0,0 | 0,0 | 42,1 |
| (=) Adjusted EBITDA I | 233,4 | 33,7 | 75,8 | (10,2) | 332,7 |
| (+) Non-recurring expenses | 3,9 | 2,5 | 3,3 | (8,0) | 1,7 |
| (+) Stock-based compensation plan | 0,0 | 0,0 | 0,0 | 0,0 | 0,0 |
| (=) Adjusted EBITDA II (recurring) | 237,4 | 36,2 | 79,1 | (18,2) | 334,4 |
| <i>EBITDA Margin (%)</i> | 38% | 30% | 20% | 150% | 30% |

| By Business Unit - R\$ mm 9M16 Results | K12 | SETS | Schools and Language | Others | Consolidated |
|--|--------------|--------------|-------------------------|---------------|----------------|
| Net Revenue | 598,1 | 106,8 | 373,2 | 8,5 | 1.086,6 |
| (-) Cost of Goods Sold (COGS) | (221,6) | (54,2) | (203,8) | 5,1 | (474,4) |
| (=) Gross Profit | 376,5 | 52,6 | 169,4 | 13,6 | 612,2 |
| <i>Gross Margin (%)</i> | 63% | 49% | 45% | 160% | 56% |
| (-) Selling, General and Administrative Expenses | (356,0) | (60,0) | (120,2) | (34,8) | (570,9) |
| (=) Operating Income (Loss) | 20,6 | (7,4) | 49,3 | (21,2) | 41,3 |
| (+) Depreciation and Amortization | 88,8 | 24,6 | 7,4 | 27,1 | 147,9 |
| (+) Amortization of Publishing Investment | 21,0 | 11,7 | 0,0 | 0,0 | 32,7 |
| (=) Adjusted EBITDA I | 130,4 | 28,9 | 56,7 | 5,9 | 221,9 |
| (+) Non-recurring expenses | 25,8 | 8,2 | 0,7 | (11,5) | 23,3 |
| (+) Stock-based compensation plan | 0,0 | 0,0 | 0,0 | 0,0 | 0,0 |
| (=) Adjusted EBITDA II (recurring) | 156,2 | 37,1 | 57,5 | (5,6) | 245,2 |
| <i>EBITDA Margin (%)</i> | 26% | 35% | 15% | -66% | 23% |

APPENDIX III

INCOME STATEMENT PERIODS ENDED SEPTEMBER 30 (Amounts in R\$ thousands)

| | Consolidated | | | |
|--|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
| | 04/01/2017 to 06/30/2017 | 01/01/2017 to 06/30/2017 | 04/01/2016 to 06/30/2016 | 01/01/2016 to 06/30/2016 |
| Net revenue | 381.927 | 1.123.616 | 316.854 | 1.086.572 |
| Cost of goods and services | (181.148) | (501.203) | (200.605) | (474.397) |
| Gross profit | 200.779 | 622.413 | 116.249 | 612.175 |
| Selling expenses | (97.982) | (272.384) | (126.758) | (342.990) |
| General and administrative expenses | (77.454) | (205.410) | (76.865) | (248.374) |
| Other income (expenses), net | 7.184 | 7.821 | 20.101 | 20.464 |
| Operating profit | 32.527 | 152.440 | (67.273) | 41.275 |
| Financial income | 12.718 | 47.301 | 22.574 | 67.098 |
| Financial expenses | (74.092) | (231.026) | (84.037) | (254.869) |
| Foreign exchange variation | 114 | 189 | 443 | 148 |
| Profit (loss) before ownership interest | (28.733) | (31.096) | (128.293) | (146.348) |
| Equity in the results of subsidiaries | 51 | 88 | (54) | 765 |
| Profit (loss) before income taxes | (28.682) | (31.008) | (128.347) | (145.583) |
| Income taxes and social contribution | 7.916 | 19.394 | 41.531 | 49.653 |
| Net income (loss) for the period | (20.766) | (11.614) | (86.816) | (95.930) |
| Attributable to | | | | |
| Owners of the Parent | | (12.131) | | (93.199) |
| Non-controlling interest | | 517 | | (2.731) |
| | | (11.614) | | (95.930) |
| Basic earnings per share from continuing operations- R\$ | | (0,04663) | | (0,35725) |
| Diluted earnings per share from continuing operations- R\$ | | (0,04588) | | (0,34759) |

APPENDIX IV

BALANCE SHEET

PERIODS ENDED SEPTEMBER 30

(Amounts in R\$ thousands)

ASSETS

| | Consolidated | |
|--|-----------------------|----------------------|
| | September 30, 2017 | December 31, 2016 |
| CURRENT ASSETS | | |
| Cash and cash equivalents | 672.659 | 604.338 |
| Trade receivables | 287.191 | 364.865 |
| Inventories | 483.112 | 457.233 |
| Taxes recoverable | 188.652 | 113.884 |
| Dividends and interest on capital receivable | - | - |
| Loans with related parties | - | - |
| Other assets | 30.402 | 28.605 |
| Total current assets | 1.662.016 | 1.568.925 |
| NON-CURRENT ASSETS | | |
| Taxes recoverable | 3.399 | 4.157 |
| Deferred income tax and social contribution | 239.873 | 199.962 |
| Judicial deposits | 6.111 | 6.337 |
| Other assets | 8.440 | 10.385 |
| Investments | 174 | 7.537 |
| Intangible assets | 1.549.105 | 1.552.479 |
| Property and equipment | 135.911 | 126.498 |
| Total non-current assets | 1.943.013 | 1.907.355 |
| Total Assets | 3.605.029 | 3.476.280 |

APPENDIX IV (cont.)

BALANCE SHEET

PERIODS ENDED SEPTEMBER 30

(Amounts in R\$ thousands)

LIABILITIES AND SHAREHOLDERS EQUITY

| | Consolidated | |
|--|-----------------------|----------------------|
| | September 30, 2017 | December 31, 2016 |
| CURRENT | | |
| Trade and other payables | 286.960 | 397.594 |
| Trade payables - withdrawn | 310.016 | 325.207 |
| Loans , financing and debentures | 488.828 | 685.179 |
| Taxes and contributions payable | 15.609 | 13.921 |
| Income tax and social contribution payable | 26.888 | 597 |
| Dividends payable | 819 | 289 |
| Loans and other receivables with related parties | - | - |
| Payables for the acquisition of ownership interest | 10.939 | 15.212 |
| Total current liabilities | 1.140.059 | 1.437.999 |
| NON-CURRENT | | |
| Trade and other payables | 2.472 | 34.250 |
| Payables for the acquisition of ownership interest | 30.091 | 30.548 |
| Loans , financing and debentures | 1.411.109 | 945.220 |
| Taxes and contributions payable | 3.392 | 3.053 |
| Provision for contingencies | 29.291 | 37.110 |
| Provision for loss | - | - |
| Deferred income tax and social contribution | 164.177 | 145.175 |
| Total non-current liabilities | 1.640.532 | 1.195.356 |
| Total Liabilities | 2.780.591 | 2.633.355 |
| SHAREHOLDERS EQUITY | | |
| Attributable to owners of the parent company | | |
| Share capital | 862.887 | 852.868 |
| Capital reserves | 527.239 | 531.487 |
| Treasury shares | (30.462) | (62) |
| Equity valuation adjustments | (45.735) | (70.212) |
| Accumulated losses | (492.259) | (480.128) |
| | 821.670 | 833.953 |
| Non-controlling interests | 2.768 | 8.972 |
| Total Shareholders Equity | 824.438 | 842.925 |
| Total Liabilities and Shareholders Equity | 3.605.029 | 3.476.280 |

APPENDIX V

CASH FLOW STATEMENT PERIODS ENDED SEPTEMBER 30 (Amounts in R\$ thousands)

| | Consolidated | |
|---|-----------------------|-----------------------|
| | September 30, 2017 | September 30, 2016 |
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| NET INCOME (LOSS) FOR THE PERIOD | (11.614) | (95.930) |
| Adjusted by: | | |
| Depreciation and amortization | 33.570 | 30.677 |
| Sale of fixed and intangible assets | 371 | 1.518 |
| Equity income | (88) | (765) |
| Provision for contingencies | (5.876) | 4.719 |
| Deferred income tax | (20.909) | (75.051) |
| Investment gains (losses) | (351) | 75 |
| Allowance for doubtful accounts | 7.717 | 15.262 |
| Provision for impairment of inventories | (2.208) | (14.877) |
| Stock Option | 1.592 | (2.081) |
| Amortization of transaction costs of debentures | 8.090 | 4.709 |
| | - | (14.568) |
| Amortization of goodwill | 104.612 | 117.259 |
| Interest and foreign exchange variation, net | 190.061 | 202.024 |
| Change in working capital | | |
| Accounts receivable | 94.305 | 174.680 |
| Inventories | (84.519) | (98.485) |
| Recoverable taxes | (68.422) | (18.878) |
| Other assets | (7.599) | (4.026) |
| Judicial deposits | 226 | 1.730 |
| Suppliers and other accounts payable | (122.643) | 74.222 |
| Taxes and contributions payable | 427 | 2.158 |
| Income tax and social contributions payable | 31.899 | 12.091 |
| Income tax and social contributions paid | (9.586) | (6.260) |
| Interests paid | (137.376) | (159.777) |
| NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES | 1.679 | 150.426 |
| CASH FLOW FROM INVESTING ACTIVITIES | | |
| Purchases of: | | |
| Property and equipment | (25.047) | (21.298) |
| Intangible assets | (35.428) | (29.879) |
| Acquisition of subsidiary in the period, net of cash acquired | (12.331) | (3.111) |
| Acquisition of minority stake | (26.500) | (2.600) |
| Cash increased by the split of MSTech | (3.000) | 5.500 |
| Payment due to the acquisition of subsidiary - prior period | (7.984) | (373.871) |
| Financial assets | - | 348.633 |
| NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES | (110.290) | (76.626) |
| CASH FLOW FROM FINANCING ACTIVITIES | | |
| Addition of loans and financing | 817.455 | 59.334 |
| Repayment of loans and financing | (605.431) | (5.916) |
| Buyback Shares | (35.092) | (6.318) |
| Dividends paid | - | - |
| Dividends paid non-controlling shareholders | - | (882) |
| NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES | 176.932 | 46.218 |
| INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | | |
| Cash and cash equivalents at the beginning of the year | 604.338 | 269.299 |
| Cash and cash equivalents at the end of the year | 672.659 | 389.317 |
| NET CHANGES IN CASH AND CASH EQUIVALENTS | 68.321 | 120.018 |

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